

10.14.24

LAX Airfield Permits Office

**Attn: Jamal K. Stewart**

P.O. Box 92216

Los Angeles, CA 90009-2216

**Subject: Letter of Intent**

L.A. Specialty Produce Co. DBA Vesta Foodservice has been contracted by Compass/Foodbuy. The current contract between Vesta Foodservice and Foodbuy began on 1/1/2023 and will terminate on 12/31/2027 and will be replaced with a renewed contract.

We will provide foodservice delivery. The duties to be performed are as follows:

- Vesta driver will deliver food products via truck.

The services will be performed at:

- Food delivery area for Delta Sky Lounge, Emirates Lounge, American Airlines Lounge, Air Canada Lounge, UA Polaris Lounge, United LA Club

Pedestrian access to the Airport Operations Area (AOA) is required to perform the duties of the contract.

Tools/equipment will use electric or manual pallet jack and hand truck be used to fulfill contractual obligations, therefore, vehicle access to the airfield is not required. Vehicles are street licensed.

Our designated authorized security badge signer(s) is **Guillermo Lopez/Transportation Manager/(323)919-6701**.

We will not be required to obtain a Motor Vehicle Operating Permit (MVOP) to perform the duties of this contract. We will not be required to obtain an MVOP.

Job titles for our employees include driver. We are requesting 6 badges.

Estimated Annual Revenue for the contract services provided is \$600,000.

If you require any additional information, please contact **Juliana Phillips, Key Account Manager** at **202-468-0150** or **Juliana.phillips@vestafoodservice.com**.

Respectfully,

**Juliana Phillips**  
**Key Account Manager**  
**202-468-0150**

