



**Industrial Television  
Services, Inc.**

INFORMATION DISPLAY  
SYSTEMS SINCE 1960

April 11, 2024

LAX Airfield Permits Office  
ATTN: Jamal Stewart  
PO Box 92216  
Los Angeles, CA 90009-2216

LAX Security Badge Office  
ATTN: Richard Sneed  
PO Box 92216  
Los Angeles, CA 90009-2216

\*\*\* Confidential and Proprietary \*\*\*

Subject: Letter of Intent

Industrial Television Services, Inc. has been contracted by Delta Airlines. The contract numbers between Industrial Television Services and Delta is MA-2013-0023 under Purchase Order 910006366. These contracts began on 5/8/2017 and continues through 12/31/2024 at which time renewal is anticipated.

ITS will perform Non-Aeronautical Maintenance Services including troubleshooting, repair and preventative maintenance of exterior electronic signs critical to the Delta operation. These duties include:

- Sign troubleshooting and repairs and preventative maintenance
- Equipment swap outs
- Equipment cleaning
- Equipment adjustment
- Accessing signs from the ramp using a lift

The services will be performed at:

Terminal 2	All Delta gate /ramp areas, associated rooms and circuit breaker locations
Terminal 3	All Delta gate /ramp areas, associated rooms and circuit breaker locations

Annual gross revenues for this work are currently estimated to be: \$19,000.

Pedestrian access to the Airport Operations Area (AOA) is required to perform the duties of these contracts

Tools/equipment will be used to fulfill contractual obligations; therefore, vehicle access to the airfield is required. Vehicles are street licensed.

Re: Letter of Intent  
April 11, 2024

Our designated authorized security badge signer is Chet Robert Lybarger, Service Technician, (626) 695-2527.

We will be required to obtain a Motor Vehicle Operating Permit (MVOP) to perform the duties of these contracts; therefore our certified trainer is Chet Robert Lybarger, Service Technician, (626) 695-2527.

Job titles for our employees include Service Technician. We are requesting 1 badge at this time.

If you require any additional information, please contact Kent Toney at (847) 671-4793, email [kent.toney@industrialtv.com](mailto:kent.toney@industrialtv.com).

Respectfully,

A handwritten signature in black ink, appearing to read 'MK Toney II', with a stylized flourish extending from the end.

Michael Kent Toney II  
President  
(847) 671-4793