

Los Angeles International Airport (LAX)
On-Airport Rental Car Agreements
Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	5,558,845	9.4%	5,237,030	9.2%	6,525,966	9.3%							17,321,842	9.3%
Avis	8,594,763	14.6%	8,568,559	15.1%	10,813,575	15.4%							27,976,897	15.1%
Budget	6,086,197	10.3%	6,147,049	10.8%	8,202,222	11.7%							20,435,468	11.0%
Dollar	1,667,469	2.8%	1,562,627	2.8%	2,130,415	3.0%							5,360,510	2.9%
Enterprise	7,657,799	13.0%	7,339,523	12.9%	9,347,905	13.3%							24,345,226	13.1%
Fox	2,079,958	3.5%	1,927,754	3.4%	2,526,396	3.6%							6,534,108	3.5%
Hertz	11,490,901	19.5%	11,494,730	20.3%	14,108,740	20.1%							37,094,371	20.0%
National	5,111,306	8.7%	5,813,340	10.3%	6,783,365	9.7%							17,708,011	9.5%
Sixt	6,737,068	11.4%	5,601,559	9.9%	6,303,217	9.0%							18,641,844	10.0%
Thrifty	3,865,247	6.6%	2,984,602	5.3%	3,337,693	4.8%							10,187,541	5.5%
Zipcar	38,662	0.1%	26,797	0.0%	40,349	0.1%							105,808	0.1%
Total	\$ 58,888,215	100.0%	\$ 56,703,569	100.0%	\$ 70,119,842	100.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 185,711,626	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo													17,321,842	9.3%
Avis													27,976,897	15.1%
Budget													20,435,468	11.0%
Dollar													5,360,510	2.9%
Enterprise													24,345,226	13.1%
Fox													6,534,108	3.5%
Hertz													37,094,371	20.0%
National													17,708,011	9.5%
Sixt													18,641,844	10.0%
Thrifty													10,187,541	5.5%
Zipcar													105,808	0.1%
Total	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 185,711,626	100.0%

*Data as provided from unaudited revenue reports

Los Angeles International Airport (LAX)
On-Airport Rental Car Agreements
Monthly Transactions and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	14,958	8.8%	13,992	8.3%	16,315	8.7%							45,265	8.6%
Avis	28,710	16.8%	29,938	17.8%	34,200	18.2%							92,848	17.6%
Budget	17,664	10.3%	19,007	11.3%	22,178	11.8%							58,849	11.2%
Dollar	3,865	2.3%	3,806	2.3%	4,454	2.4%							12,125	2.3%
Enterprise	24,094	14.1%	21,597	12.9%	25,053	13.3%							70,744	13.4%
Fox	7,832	4.6%	6,393	3.8%	7,467	4.0%							21,692	4.1%
Hertz	31,116	18.2%	32,629	19.4%	35,260	18.8%							99,005	18.8%
National	18,995	11.1%	21,843	13.0%	23,892	12.7%							64,730	12.3%
Sixt	12,105	7.1%	10,632	6.3%	11,500	6.1%							34,237	6.5%
Thrifty	11,307	6.6%	7,975	4.7%	7,365	3.9%							26,647	5.1%
Zipcar	193	0.1%	153	0.1%	205	0.1%							551	0.1%
Total	170,839	100.0%	167,965	100.0%	187,889	100.0%	0	0.0%	0	0.0%	0	0.0%	526,693	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo													45,265	8.6%
Avis													92,848	17.6%
Budget													58,849	11.2%
Dollar													12,125	2.3%
Enterprise													70,744	13.4%
Fox													21,692	4.1%
Hertz													99,005	18.8%
National													64,730	12.3%
Sixt													34,237	6.5%
Thrifty													26,647	5.1%
Zipcar													551	0.1%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	526,693	100.0%

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Monthly Gross Revenue (GR) and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,207,814	34.3%	1,240,328	33.3%	1,706,409	34.7%							4,154,550	34.2%
Airport Van Rental	52,663	1.5%	37,664	1.0%	62,665	1.3%							152,992	1.3%
Allied	43,366	1.2%	69,954	1.9%	71,814	1.5%							185,134	1.5%
Midway	1,124,244	31.9%	1,274,361	34.2%	1,783,106	36.3%							4,181,710	34.4%
NU Car Rentals	439,700	12.5%	395,481	10.6%	437,379	8.9%							1,272,559	10.5%
Priceless	363,552	10.3%	355,825	9.6%	426,519	8.7%							1,145,896	9.4%
State Van Rental	28,809	0.8%	17,766	0.5%	24,162	0.5%							70,736	0.6%
U-Save	264,896	7.5%	331,302	8.9%	401,355	8.2%							997,554	8.2%
Total	\$ 3,525,043	100.0%	\$ 3,722,680	100.0%	\$ 4,913,408	100.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 12,161,131	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace													4,154,550	38.2%
Airport Van Rental													152,992	1.4%
Allied													185,134	1.7%
Midway													4,181,710	38.4%
NU Car Rentals													0	
Priceless													1,145,896	10.5%
State Van Rental													70,736	0.6%
U-Save													997,554	9.2%
Total	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 10,888,572	100.0%

Los Angeles International Airport (LAX)
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Monthly Transactions and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	4,414	26.1%	4,464	25.6%	5,525	28.2%							14,403	26.7%
Airport Van Rental	210	1.2%	194	1.1%	340	1.7%							744	1.4%
Allied	1,146	6.8%	1,124	6.4%	1,019	5.2%							3,289	6.1%
Midway	6,017	35.6%	6,342	36.4%	7,172	36.6%							19,531	36.2%
NU Car Rentals	1,848	10.9%	1,702	9.8%	1,723	8.8%							5,273	9.8%
Priceless	1,625	9.6%	1,708	9.8%	1,798	9.2%							5,131	9.5%
State Van Rental	21	0.1%	17	0.1%	33	0.2%							71	0.1%
U-Save	1,620	9.6%	1,890	10.8%	1,976	10.1%							5,486	10.2%
Total	16,901	100.0%	17,441	100.0%	19,586	100.0%	0	0.0%	0	0.0%	0	0.0%	53,928	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace													14,403	26.8%
Airport Van Rental													744	1.4%
Allied													3,289	6.1%
Midway													19,531	36.3%
NU Car Rentals													5,131	9.5%
Priceless													5,131	9.5%
State Van Rental													71	0.1%
U-Save													5,486	10.2%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	53,786	100.0%